

June 1, 2015

Shri Sanjay Gupta takes over as C&MD of EIL



Shri Sanjay Gupta has taken over as C&MD of Engineers India Ltd. (EIL) on June 1, 2015. Prior to this, he was Director (Commercial) in the Company.

An Engineering graduate from IIT Roorkee, Shri Gupta has about 34 years of experience in the company ranging from Planning to Implementation of Mega Grassroots Projects in the Refineries and Petrochemical Sector. He is associated with some landmark initiatives for the company, wherein, he led the implementation of the first ever OBE Project in the Hydrocarbon Sector which opened up the avenues of several OBE and Cost + contracts in the industry with various clients. This mode of Implementation has become extremely popular as it provides a win-win solution for the Owner, wherein, it allows EPC benefits to accrue to the Owner at EPCM costs.

For the past 3 years or so, he has been In-charge of the Commercial functions of the Company inclusive of Purchase & Contracting, Inspection, Estimation, Strategy Formulation, all Business Development activities along with added responsibilities towards Implementation of Mega Domestic & International Projects. During the past 3 years, he has been instrumental in securing major overseas Projects for the company including the 25 MMTPA Grassroots Integrated Refinery cum Petrochemical Project for the Dangote Group in Nigeria, where EIL has been retained as EPCM contractor. This is the single largest EPCM contract signed by EIL hitherto. This Project is likely to play a significant role in serving the supplies from Indian shores additionally. Success from OMAN, where EIL is PMC for a mega Petrochemical Complex have also been secured during this period. As part of a Strategic initiatives, an engineering office has been opened up for Abu Dhabi on a mega scale for catering to the Middle East Market. Significant successes from this office have started pouring in.

Is leading several suo-motto studies for optimization, energy improvement, value addition and laying foot prints of mega grassroots Petrochemical Complexes to serve the domestic market. Significant amount of this work is in 'Sync'with the Make'in India' 'do in India' campaign of the Government.